## BALANCE SHEET <br> As at Jun. 30th, 2010

| Assets $\quad$ CodeNote <br>  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0 + 1 2 0 + 1 3 0 + 1 4 0 + 1 5 0 )}$ | 100 |  | 51.414.742.902 | 48.378.807.016 |
| I. Cash and cash equivalents | 110 |  | 31.232.062.931 | 23.643.041.481 |
| 1. Cash | 111 | V. 01 | 1.282.062.931 | 763.041 .481 |
| 2. Cash equivalents | 112 |  | 29.950.000.000 | 22.880.000.000 |
| II. Short-term financial investments | 120 | V. 02 |  |  |
| 1. Shor-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 13.596.298.074 | 8.610.490.757 |
| 1. Trade accounts receivables | 131 |  | 5.251.819.527 | 4.745.051.239 |
| 2. Advances to suppliers | 132 |  | 1.425.488.328 | 36.423.958 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 | V. 03 | 6.918.990.219 | 3.829.015.560 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 3.222.212.898 | 12.401.474.675 |
| 1. Inventories | 141 | V .04 | 3.222.212.898 | 12.401.474.675 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 3.364.168.999 | 3.723.800.103 |
| 1. Short-term prepaid expenses | 151 |  | 46.362 .156 |  |
| 2. VAT deductible | 152 |  | 346.824 .157 | 775.770 .946 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 2.810.386.686 | 2.334.695.157 |
| 4. Other short-term assets | 158 |  | 160.596 .000 | 613.334 .000 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | 410.876.842.974 | 400.017.054.337 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 214 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 215 |  |  |  |
| II. Fixed assets | 220 |  | 80.271.273.839 | 79.273.860.874 |
| 1. Tangible fixed assets | 221 | V. 08 | 32.128.889.773 | 32.684.104.380 |
| - Historical cost | 222 |  | 43.916.224.754 | 43.225.010.024 |
| - Accumulated depreciation | 223 |  | (11.787.334.981) | (10.540.905.644) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 3.570.176.828 | 3.616 .261 .196 |
| - Historical cost | 228 |  | 3.722.990.909 | 3.722.990.909 |
| - Accumulated depreciation | 229 |  | (152.814.081) | (106.729.713) |
| 4. Construction in progress expenses | 230 | V. 11 | 44.572.207.238 | 42.973.495.298 |
| III. Property investment | 240 |  | 162.266.961.431 | 152.808.729.988 |
| - Historical cost | 241 |  | 185.509.728.971 | 173.235.820.618 |
| - Accumulated depreciation (*) | 242 |  | (23.242.767.540) | (20.427.090.630) |
| IV. Long-term financial investments | 250 |  | 167.961.975.815 | 167.478.300.000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V. 13 | 167.961.975.815 | 167.478.300.000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 376.631.889 | 456.163.475 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 136.631.889 | 216.163 .475 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 263 |  | 240.000.000 | 240.000.000 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 462.291.585.876 | 448.395.861.353 |


| Assets | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300= 310+330) | 300 |  | 318.683.802.047 | 303.527.496.839 |
| I. Short-term liabilities | 310 |  | 11.768.856.970 | 14.488.331.522 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 980.000.000 | 1.960.000.000 |
| 2. Trade accounts payable | 312 |  | 472.080 .989 | 831.700 .966 |
| 3. Advances from customers | 313 |  | 20.674 | 180.108.715 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 |  |  |
| 5. Payable to employees | 315 |  |  |  |
| 6. Payable expenses | 316 | V. 17 | 1.219.492.661 | 1.422.491.436 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 9.097.262.646 | 10.094.030.405 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  |  |  |
| II. Long-term liabilities | 330 |  | 306.914.945.077 | 289.039.165.317 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 10.712.179.000 | 10.712.179.000 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 185.959.002 | 189.589.002 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| 8. Unearned revenue | 338 |  | 296.016.807.075 | 278.137.397.315 |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 143.607.783.829 | 144.868.364.514 |
| I. Capital sources and funds | 410 | V. 22 | 142.587.515.265 | 142.156.889.763 |
| 1. Paid-in capital | 411 |  | 90.000.000.000 | 90.000.000.000 |
| 2. Capital surplus | 412 |  | 41.850.000.000 | 41.850.000.000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  | 1.161 .523 |
| 7. Investment and development fund | 417 |  | 5.714.057.986 | 5.487.317.548 |
| 8. Financial reserve fund | 418 |  | 5.005.971.219 | 4.779.230.781 |
| 9. Other fund belong to owner's equity | 419 |  | 17.486.060 | 39.179.911 |
| 10. Retained profit | 420 |  |  |  |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 1.020.268.564 | 2.711.474.751 |
| 1. Bonus and welfare fund | 431 |  | 1.020.268.564 | 2.711.474.751 |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 462.291.585.876 | 448.395.861.353 |

OFF BALANCE SHEET ITEMS

| Items | Unit | Note | Ending Balance | Beginning Balance |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| 1. Operating lease assets | VND |  |  |  |
| 2. Materials and goods kept or processed for others |  |  |  |  |
| 3. Goods deposited by others |  |  |  |  |
| 4. Bad debts written off | VND |  |  | $1.206,20$ |
| 55 Foreign curencies: (USD) | USD |  |  |  |
| 6. Estimates for non-business and project expenditure |  |  | $1.205,04$ |  |

## INCOME STATEMENT

Quarter 2/ 2010

Unit: VND

| Items | Code | Note | Quarter 2 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
|  |  |  |  |  |  |  |
| 1. Sales | 1 | VI. 25 | 53.306.709.858 | 38.151.052.899 | 101.425.107.699 | 70.053.394.676 |
| 2. Deductions | 2 |  |  |  |  |  |
| 3. Net sales and services (10=01-02) | 10 |  | 53.306.709.858 | 38.151.052.899 | 101.425.107.699 | 70.053.394.676 |
| 4. Cost of goods sold | 11 | VI. 27 | 48.498.864.768 | 32.640.747.169 | 91.417.560.816 | 60.664.867.023 |
| 5. Gross profit ( $\mathbf{2 0}=\mathbf{1 0 - 1 1 )}$ | 20 |  | 4.807.845.090 | 5.510.305.730 | 10.007.546.883 | 9.388.527.653 |
| 6. Financial income | 21 | VI. 26 | 1.783.505.939 | 10.750.761.090 | 2.446.685.304 | 11.768.785.418 |
| 7. Financial expenses | 22 | VI. 28 | 25.023.465 | 48.566 .705 | 42.411 .181 | 48.811 .725 |
| - Include: Interest expenses | 23 |  | 16.702.180 | 47.994.000 | 34.089.896 | 47.994 .000 |
| 8. Selling expenses | 24 |  | 2.020.803.907 | 2.181.408.346 | 4.207.053.679 | 4.207.136.781 |
| 9. General \& administrative expenses | 25 |  | 1.173.056.229 | 890.269 .364 | 2.452.026.271 | 1.926.021.395 |
| 10. Net operating profit $\{\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2}) \mathbf{- ( 2 4 + 2 5 )}\}$ | 30 |  | 3.372.467.428 | 13.140.822.405 | 5.752.741.056 | 14.795.343.170 |
| 11. Other income | 31 |  | 326.585.714 | 41.051 .256 | 360.922.358 | 99.508 .291 |
| 12. Other expenses | 32 |  | 31.598 .939 | 38.454.831 | 67.530 .215 | 71.456 .206 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 294.986.775 | 2.596.425 | 293.392.143 | 28.052.085 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 3.667.454.203 | 13.143.418.830 | 6.046.133.199 | 15.003.395.255 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 870.868.551 | 1.476.235.723 | 1.465.538.300 | 1.941.229.829 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 2.796.585.652 | 11.667.183.107 | 4.580.614.899 | 13.062.165.426 |
| 18. EPS (VND/share) | 70 |  |  |  |  |  |

## CASH FLOWS STATEMENT

Quarter 2/ 2010 (Direct method)

Unit: VND

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Quarter 2/2010 | Quarter 2/2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 99.151.819.032 | 74.131.068.399 |
| 2. Cash paid for supplier | 2 |  | (91.545.450.987) | (77.718.266.909) |
| 3. Cash paid for employee | 3 |  | (3.321.720.712) | (2.779.252.874) |
| 4. Cash paid for interest | 4 |  | (34.089.896) | (47.994.000) |
| 5. Cash paid for corporate income tax | 5 |  | (1.941.229.829) | (1.787.977.224) |
| 6. Other receivables | 6 |  | 45.573.022.904 | 18.420.349.432 |
| 7. Other payables | 7 |  | (21.127.786.479) | (25.090.194.805) |
| Net cash provided by (used in) operating activities | 20 |  | 26.754.564.033 | (14.872.267.981) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (15.590.976.940) | (11.055.856.901) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  | 20.000.000 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  | (4.800.000.000) |  |
| 6. Withdrawal of capital in other companies | 26 |  | 2.206.595.880 |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  |  |  |
| Net cash used in investing activities | 30 |  | (18.184.381.060) | (11.035.856.901) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 |  | 16.249.779.000 |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 21.770.000.000 | (14.450.000.000) |
| 4. Cash paid to principal debt | 34 |  | (22.750.000.000) |  |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 |  |  |
| Net cash (used in) provided by financing activities | 40 |  | (980.000.000) | 1.799.779.000 |
|  |  |  |  |  |
| Net cash during the period ( $\mathbf{5 0}=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 7.590.182.973 | (24.108.345.882) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 23.643.041.481 | 50.369.771.374 |
| Influence of foreign exchange fluctuation | 61 |  | (1.161.523) | (805.952) |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 31.232.062.931 | 26.260.619.540 |

